SynergERP

An intelligent supply chain is powered by connected systems that support collaboration with partners in the supply network while providing real-time data and insights.

SynergERP has worked with a number of distribution businesses over the past 30 years. We can advise you on the best technology choices for your distribution business so that you can achieve financial and operational excellence. Our business management solutions streamline processes and improve access to current information through reporting and dashboards, for improved strategic decision–making.

What does a modern ERP offer you?

- Simplifies the management of IT infrastructure, licensing, and maintenance
- Enables integration to rapidly evolving applications and data sources
- Flexibility built into the system means that you can adapt quickly to changing market expectations and business requirements
- Automation of the order-to-cash process reduces debtor's days and improves cash flow
- With improved productivity, you can increase sales without adding headcount
- You can shorten the close process from weeks to days, with the aim of moving to a continuous close
- Gain visibility of real-time, multi-dimensional finance and operations information, provided through dashboards and reports

SynergERP's Distribution Experience

Some of our clients in distribution:

MedSupply
With over 30 years of experience and worldwide delivery capabilities, they are uniquely positioned to meet their customers' requirements for medical supplies.

Luba Freeport
A deep water port and oilfield service logistics base. After evaluating many solutions, they decided that Sage X3 would support them as an integrated, agile platform able to scale for the future growth of their business.

Sherwood International
Provides customised inbound supply chain solutions into Africa. Their Sage X3 implementation enables them to capture and analyse product information in real time. As a result, they have better insight into pricing and contracts, which ensures they are more informed in negotiations with suppliers. Having up-to-date information also improves turnaround times for clients.

Sage Solutions in Distribution

According to Forrester* there are important benefits to using the Sage X3 solution in distribution.

Financial Management
Labour and time savings through the ability to report monthly company financials, along with consolidated financials using the local currency of the organisation's HQ.

Purchasing
The ability to standardise purchasing processes globally, with purchasing managers adhering to standards ensuring the best possible prices and volume discounts from suppliers. Sage X3 also supports a less labour-intensive purchasing process.

Sales Management
Standardised sales processes ensure that account managers worldwide operate under the same guidelines using the same sales database. They can review customer activity globally and make pricing adjustments across the regions.

Customer Service
As business processes are streamlined, this changes the way the customer relationship is managed and leads to an all-around improved customer experience.

* Forrester Total Economic Impact Study (2018)

"Thanks to Sage X3, our entire business is managed from one integrated system - including sales, procurement, warehouse, IT, and customer accounts. "
- Alan Robertson CEO, Trefoil

Manage Inventory Effectively

Sage X3 order management software is sophisticated enough to handle high order volumes, order processing complexity, inventory challenges, and pricing structures. The inventory management functionality includes:

- Flexible data model -Supports multiple sites, companies, warehouses, and locations
- Stock movements and inquiries
- Quality control and traceability
- Stock Count Management
- Stock valuation - multiple methods
- Replenishment and inter-site transfers
- Analytics & decision-making tools

For more advanced inventory planning consider Sage Inventory Advisor, see below.

Solution Enhancements that have advanced our clients towards intelligent supply businesses

sage Inventory Advisor — for forecasting and planning

sage Data & Analytics — for advanced reporting and dashboards

SynergERP also has a number of custom-developed modules for foreign exchange management, advanced purchase costing and workflows, advanced warehouse screens, and advanced sales screens.